$\underset{\text { As at Mar. } 3 \text { sts, } 2010}{\text { BALANCE SHEET }}$

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 810.168.128.500 | 771.413.911.569 |
| I. Cash and cash equivalents | 110 |  | 127.252.353.818 | 46.046.664.222 |
| 1. Cash | 111 | v. 01 | 127.252.353.818 | 46.046.664.222 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Shor-term financial investments | 120 |  | 50.000.000.000 | 50.000.000.000 |
| 1. Short-term investments | 121 | V .02 | 50.000.000.000 | 50.000 .000 .000 |
| 2. Provision for devaluation of shor-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 150.464.247.518 | 176.526.393.177 |
| 1. Trade accounts receivables | 131 |  | 143.559.241.386 | 153.553.566.789 |
| 2. Advances to suppliers | 132 |  | 3.897.977.356 | 22.136.971.034 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | v. 03 | 9.648.756.901 | 7.477.583.479 |
| 6. Provision for short-term bad receivables | 139 |  | (6.641.728.125) | (6.641.728.125) |
| IV. Inventories | 140 |  | 476.950.961.677 | 491.041.688.713 |
| 1. Inventories | 141 | V. 04 | 486.336.721.677 | 500.427 .448 .713 |
| 2. Provision for devaluation of inventories | 149 |  | (9.385.760.000) | (9.385.760.000) |
| V. Other short-term assets | 150 |  | 5.500.565.487 | 7.799.165.457 |
| 1. Short-term prepaid expenses | 151 |  | 2.673.048.713 | 3.697.434.167 |
| 2. VAT deductible | 152 |  |  | 1.205.840.017 |
| 3. Tax and accounts receivable from State budget | 154 | v. 05 |  |  |
| 4. Other short-term assets | 158 |  | 2.827.516.774 | 2.895.891.273 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 376.871.149.617 | 390.943.342.096 |
| 1. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 323.725.264.693 | 338.309.656.964 |
| 1. Tangible fixed assets | 221 | v. 08 | 274.232.144.177 | 292.526.007.844 |
| - Historical cost | 222 |  | 603.915.319.382 | 607.517.503.740 |
| - Accumulated depreciation | 223 |  | (329.683.175.205) | (314.991.495.896) |
| 2. Finance leases fixed assets | 224 | v. 09 | 17.935.994.840 | 19.716.580.587 |
| - Historical cost | 225 |  | 60.637.322.184 | 60.637.322.184 |
| - Accumulated depreciation | 226 |  | (42.701.327.344) | (40.920.741.597) |
| 3. Intangible fixed assets | 227 | V. 10 | 11.375.589.679 | 11.622.994.669 |
| - Historical cost | 228 |  | 17.222.319.760 | 17.222.319.760 |
| - Accumulated depreciation | 229 |  | (5.846.730.081) | (5.599.325.091) |
| 4. Construction in progress expenses | 230 | V.11 | 20.181.535.997 | 14.444.073.864 |
| III. Property investment | 240 | V. 12 | 25.740.000 | 34.320.000 |
| - Historical cost | 241 |  | 2.891.645.000 | 2.891.645.000 |
| - Accumulated depreciation (*) | 242 |  | (2.865.905.000) | (2.857.325.000) |
| IV. Long-term financial investments | 250 |  | 47.558.810.000 | 47.558.810.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 7.740.810.000 | 7.740.810.000 |
| 3. Other long-term investments | 258 | V. 13 | 55.718.000.000 | 55.718.000.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (15.900.000.000) | (15.900.000.000) |
| V. Other long-term assets | 260 |  | 5.561.334.924 | 5.040.555.132 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1.954.548.081 | 1.433.768.289 |
| 2. Deferred income tax assets | 262 | V.2 |  |  |
| 3. Others | 268 |  | 3.606.786.843 | 3.606.786.843 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1.187.039.278.117 | 1.162.357.253.665 |

## BALANCE SHEET

| CAPITAL SOURCE | Code | Note | Mar. 31st, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 601.080.212.441 | 606.344.833.243 |
| I. Short-term liabilities | 310 |  | 503.687.378.015 | 511.627.057.070 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 378.314.388.932 | 386.275.888.130 |
| 2. Trade accounts payable | 312 |  | 38.294.837.848 | 36.627.300.490 |
| 3. Advances from customers | 313 |  | 4.886.408.668 | 5.940.551.535 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 23.595.214.865 | 17.994.816.451 |
| 5. Payable to employees | 315 |  | 25.254.474.429 | 45.354.870.116 |
| 6. Payable expenses | 316 | V. 17 | 21.624.884.221 | 8.902.373.316 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 11.717.169.052 | 10.531.257.032 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 320 |  | 97.392.834.426 | 94.717.776.173 |
| 1. Long-term accounts payables-Trade | 321 |  |  |  |
| 2. Long-term accounts payable-Affiliate | 322 | V. 19 |  |  |
| 3. Other long-term payables | 323 |  | 2.010.000.000 | 4.710.000.000 |
| 4. Long-term borrowing and debts | 324 | V. 20 | 93.274.935.070 | 87.899.876.817 |
| 5. Deferred income tax | 325 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 2.107.899.356 | 2.107.899.356 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 585.959.065.676 | 556.012.420.422 |
| I. Capital sources and funds | 410 | v. 22 | 586.471.643.305 | 554.901.677.961 |
| 1. Paid-in capital | 411 |  | 250.000.000.000 | 250.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (1.715.188) |
| 7. Investment and development fund | 417 |  | 12.111.423.020 | 12.111.423.020 |
| 8. Financial reserve fund | 418 |  | 4.909.427.854 | 4.909.427.854 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 319.450.792.431 | 287.882.542.275 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | (512.577.629) | 1.110.742.461 |
| 1. Bonus and welfare fund | 431 |  | (512.577.629) | 1.110.742.461 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+ | 440 |  | 1.187.039.278.1 | 1.162.357.253.665 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | EXP | Mar. 31st, 2010 | Jan. 1st, 2010 |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  | - |
| 1. Leasehold assets |  |  | - | - |
| 2. Materials and goods kept or processed for others |  | - | - |  |
| 3. Goosd desosited by others |  | - | - |  |
| 4. Bad debts alreay treated |  | - | - |  |
| 5. Foreign currencies : |  |  | - | - |
| - USD | 1.1 .2 | $186.891,88$ | $155.257,23$ |  |
| - EUR |  | 1.1 .2 | 2,86 | -86 |
| 6. Estimates for non-business and project expenditure |  | - | - |  |

## INCOME STATEMENT

Quarter 1/ 2010

| Items | Code | Note | Year 2010 |  | Year 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1 | Accumulation | Quarter 1 | Accumulation |
| 1. Revenue of sales and services | 01 | VI. 25 | 618.471.585.282 | 618.471.585.282 | 467.622.993.649 | 467.622.993.649 |
| 2. Deductions | 02 | VI. 26 | 116.956 .920 | 116.956 .920 | 373.812.741 | 373.812 .741 |
| 3. Net sales and services (10=01-02) | 10 | VI. 27 | 618.354.628.362 | 618.354.628.362 | 467.249.180.908 | 467.249.180.908 |
| 4. Cost of goods sold | 11 | VI. 28 | 516.023.245.613 | 516.023.245.613 | 372.208.086.347 | 372.208.086.347 |
| 5. Gross profit (20=10-11) | 20 |  | 102.331.382.749 | 102.331.382.749 | 95.041.094.561 | 95.041.094.561 |
| 6. Financial incomes | 21 | VI. 29 | 3.136.366.575 | 3.136.366.575 | 1.523.292.178 | 1.523.292.178 |
| 7. Financial expenses | 22 | VI. 30 | 14.687.250.079 | 14.687.250.079 | 32.559.473.392 | 32.559.473.392 |
| - Include: Interest expense | $23 a$ |  | 12.606.035.213 | 12.606.035.213 | 17.142.759.502 | 17.142.759.502 |
| Other financial expenses | $23 b$ |  | 2.081.214.866 | 2.081.214.866 | 15.416.713.890 | 15.416.713.890 |
| 8. Selling expenses | 24 |  | 31.019.520.249 | 31.019.520.249 | 30.762.803.723 | 30.762.803.723 |
| 9. General \& administrative expenses | 25 |  | 19.154.023.647 | 19.154.023.647 | 12.952.254.286 | 12.952.254.286 |
| 10. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}$ ) - (24+25) | 30 |  | 40.606.955.349 | 40.606.955.349 | 20.289.855.338 | 20.289.855.338 |
| 11. Other incomes | 31 |  | 2.703.666.626 | 2.703.666.626 | 678.765.119 | 678.765.119 |
| 12. Other expenses | 32 |  | 1.219.621.767 | 1.219.621.767 |  |  |
| 13. Other profit (40=31-32) | 40 |  | 1.484.044.859 | 1.484.044.859 | 678.765 .119 | 678.765 .119 |
| 14. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | 42.091.000.208 | 42.091.000.208 | 20.968.620.457 | 20.968.620.457 |
| 15. Current corporate income tax expenses | 51 | VI. 31 | 10.522.750.052 | 10.522.750.052 | 2.621.077.557 | 2.621.077.557 |
| 16. Deferred corporate income tax expenses | 52 | VI. 32 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 31.568.250.156 | 31.568.250.156 | 18.347.542.900 | 18.347.542.900 |
| 18. EPS (*) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 1/ 2010 (Idirect method)

| Items | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 728.211.472.586 | 598.123.711.250 |
| 2. Cash paid for supplier | 2 |  | (182.389.946.687) | (138.453.225.156) |
| 3. Cash paid for employee | 3 |  | (65.206.024.956) | (37.166.645.743) |
| 4. Cash paid for interest | 4 |  | (12.603.132.169) | (15.174.416.393) |
| 5. Cash paid for corporate income tax | 5 |  |  |  |
| 6. Other receivables | 6 |  | 37.042.118.700 | 44.136.874.944 |
| 7. Other payables | 7 |  | (87.063.501.125) | (37.513.076.890) |
| Net cash provided by (used in) operating activities | 20 |  | 417.990.986.349 | 413.953.222.012 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (21.530.000) | (934.084.000) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1.434.500.000 | 888.039 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 469.987.771 | 137.532.479 |
| Net cash used in investing activities | 30 |  | 1.882.957.771 | (795.663.482) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 9.563.337.871 | 17.269.876.490 |
| 4. Cash paid to principal debt | 34 |  | (348.316.784.678) | (457.733.101.245) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (338.753.446.807) | (440.463.224.755) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 81.120.497.313 | (27.305.666.225) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 46.046.664.222 | 93.164.435.899 |
| Influence of foreign exchange fluctuation | 61 |  | 85.192.283 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 127.252.353.818 | 65.858.769.674 |

